

About the Presenter

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Agenda

- What is a "Best Practices Analysis"
- Process break down
 - Identification
 - Validation
 - Justification
 - DRILL
 - Implementation
- PEAK walkthrough
- Conclusion



What is a Best Practices Analysis

- Finding the physicians that do the best from a cost or quality standpoint
- These physicians can deliver treatment with lower cost, lower readmissions, lowest LOS, highest quality
- Do not have to do all
- Can also be done for (Hospitals, Physician Groups, Nursing Units, Time Periods)



MDs are Ready to Engage in Driving Down Costs

- Physicians at six major healthcare systems were asked to estimate the cost of 13 commonly used orthopedic devices
- (Estimates within 20% of actual cost were considered correct)
- n =503 MDs at orthopedic departments at Duke, Harvard, University of Maryland, Mayo, University of Pennsylvania, Stanford, and Washington University
- Only 1 in 5 MDs could correctly estimate the cost for common orthopedic devices
- Over 8 of 10 MDs would consider cost as a key criteria in the selection of a medical device
- 1Survey Finds Few Orthopedic Surgeons Know the Costs of the Devices They Implant, Health Affairs, January 2014.



APR-DRG Grouper Overview

Grouper steps:

- 1. Assign an MDC (Major Diagnostic Category)
- 2. Assign a base APR-DRG based on clinical logic
- 3. Assign an SOI (1-4)
- 4. Assign an ROM (1-4)

Each of the 314 base APR-DRGs have a separate clinical model for SOI and ROM



SOI Subclass Overview

- Quantifies the extent of the physiological decompensation (organ system loss of function) experienced by the patient
- Designed to explain the relative complexity of a hospital's patients
- Distinct attribute of a patient (not necessarily the same as the ROM)
- Disease specific each base APR-DRG has a different SOI model



Not all Variation Can be Captured

 Although APR-DRG does a good job of grouping similar cases, each case can not be expected to have the exact same cost



Not always about Best vs Worst

- This analysis can be used to create a kind of game plan (blueprint) for each APR-DRG
- Best Supplies to use
 - Cheapest
 - Leading to shorter OR time
- Physicians with lowest PSI rates strategies (Color coding pick lines that need changing)



Process

Identification

Cost or Quality

Initial findings of variation

Validation

Details Section

Ensure opportunity is actionable

Justification

Quality

Other initiatives

DRILL

Service Details, Clinical Case Summary

Try to find exact reason for variation



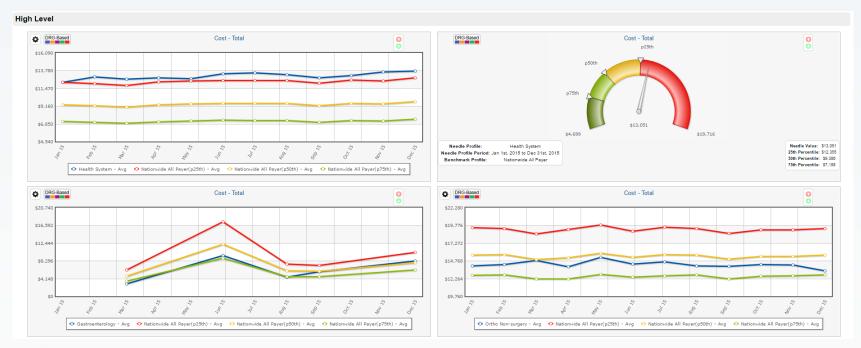
Implementation

Client Methods



Identification

- Two Column Sections
- We will find variation on APR-DRG one SOI at a time
- Identify some of these diagnosis groups that you want to look at.





After finding APR-DRG SOI groups with Opportunity

- Divide the area of interest more to pinpoint opportunity
- Try splitting up group by Nursing Unit, Physician, Month, Facility...

Knee SOI 1	Internal Encounter - Inpatient	APR-DRG	APR-DRG: Knee Joint Replacement SOI: Minor
Knee SOI 1 Unit 10	Internal Encounter - Inpatient	APR-DRG	APR-DRG: Knee Joint Replacement Nursing Unit: 602100115 - Med / Surg / Gyn Semi Private 10 SOI: Minor
Knee SOI 1 Unit 9	Internal Encounter - Inpatient	APR-DRG	APR-DRG: Knee Joint Replacement Nursing Unit: 602000115 - Med / Surg / Gyn Semi Private 9 SOI: Minor
Knee SOI 2	Internal Encounter - Inpatient	APR-DRG	APR-DRG: Knee Joint Replacement SOI: Moderate
Knee SOI 3	Internal Encounter - Inpatient	APR-DRG	APR-DRG: Knee Joint Replacement SOI: Major



Validation

- Details View
- In this step we want to be sure that the opportunity is fair
- Eliminate physicians (service groups) with lower volumes
- Ensure that benchmark opportunity is valid
- Identify worst cases (eliminate outliers)



Validation

- Add TBS encounter ID to check outliers
- Seek internal information that may help explain variation



Justification

- During this step, we are checking the other variables that could help to explain an increase in variation
- Since this example was done using Cost, we want to ensure there is not offsetting:
 - Quality
 - Readmission rate
 - LOS
 - Mortality



DRILL

- Begin to pinpoint exact areas of opportunity
- Use different Sections and Create Custom Profiles
 - Service Details (Physicians)
 - Care Variation Performance
 - Patient List
 - Details
 - Two Column Section
 - Clinical Case Summary



Implementation

- Client implements variation project
- Tracks progress in PEAK utilizing baseline and performance period



PEAK Walkthrough



Questions?



Sources

- 1. 3M™ APR DRG Classification System Reference Guide
- Okike, K., O'Toole, R. V., Pollak, A. N., Bishop, J. A., McAndrews, C. M., Mehta, S., . . . Lebrun, C. T. (2014, January). Survey finds few orthopedic surgeons know the costs of the devices they implant. Retrieved from Health Affairs: http://content.healthaffairs.org/content/33/1/10
 3.abstract?sid=99ef9d42-3f2e-40be-ba4e-f4c2eb22ec55



Thank You!

For More Information:

- See PEAK Documentation inside your PEAK system. Particularly helpful will be:
 - Scorecards--Working with Scorecards section
 - Webinar Recordings section
- Contact TBS Support:

970-204-7871 ext. 810

support@totalbenchmarksolution.com

Upcoming
PEAK
Webinars

Best Practice Analysis September 8th 1:30 pm – 2:30 pm

APR/ MS – DRG September 12th 1:00 pm – 2:00

pm

Central Scorecards:

September 15 10:00 am -

11:00 am





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